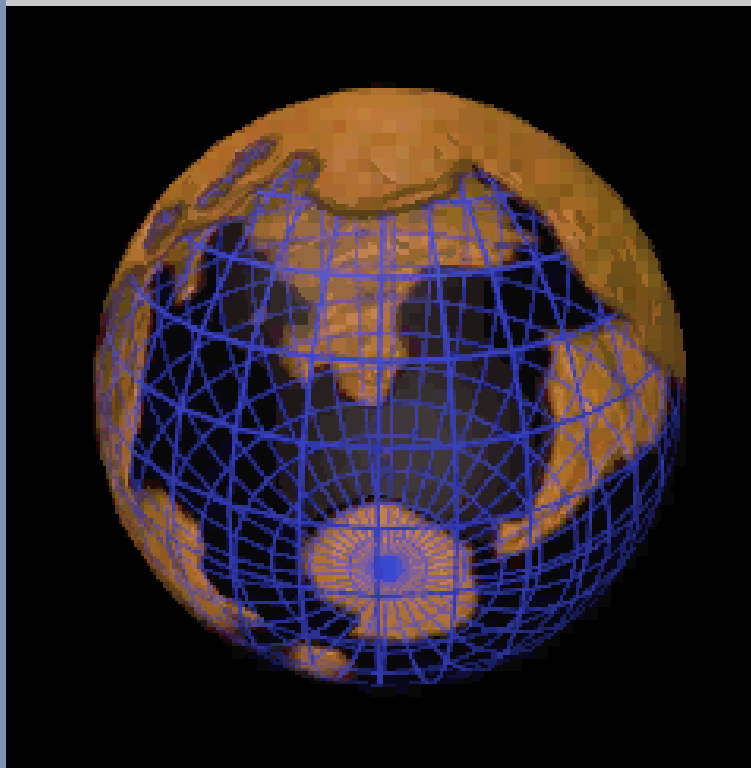


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Regional Academy
Day Berlin, 8. May
2006

Continuing Success !!



Regional Academy Day

15:00 Opening

15:15 Session 1:

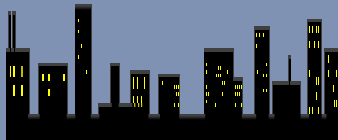
- Networking Academy Update
- CCNP RA course offering and concept
- Co-operation of NetAcad with APO Cert IT

17:00 - 17:30 Coffee Break

17:30 Session 2:

- Development of VoIP
- 10 years NetAcad
- Closing discussion

19:30 Get Together at Café K in Berlin



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Networking Academy Day

Tuesday, 9. May 2006

10:00 - 19:00 Visit the Cisco Expo 2006

20:00 Cisco Expo Party

Wednesday, 10. May 2006

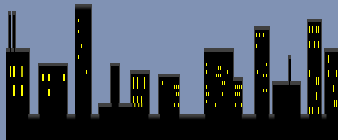
09:00 - 16:00 NetAcad Day at OSZ IMT

9:00 Opening

10:00 Breakout Sessions

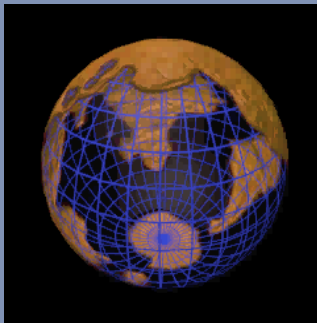
!!!! 15:00 Closing Talk: Prof. Dr. Joseph
Weizenbaum, 'Mensch und

Netzwerk'





Status of Academy Program



- Only minor changes within the last 12 months
- Error correction for current curricula
- Some improvements on Academy Connection
- Roll out of VoIP courses (see next talk)
- Cisco takes over the IT essential courses
- Currently strong discussions on the structure and the content of the Academy Program
- In 2007 celebration of 10th anniversary

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Academy Program: **Global** Development since 1997

by February 2006

LÄNDER WELTWEIT

155 +

STUDENTEN WELTWEIT

1.9 Million +

ACADEMIEN WELTWEIT

11,000 +



SPRACHEN

9

ZAHL ABGEL. EXAMEN

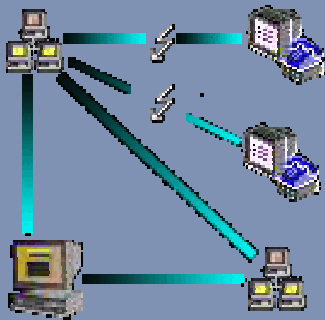
48 Million +

LEHRER WELTWEIT

32,000 +



NetAcad in Germany



- 325 Schulen, Berufsschulen, (Fach-)Hochschulen und andere non-profit Bildungseinrichtungen in allen Bundesländern sind Regional oder Local Academy
- Anerkennung des Cisco Curriculums in den öffentlichen Schulen in 14 Bundesländern
- Mehr als 700 Lehrkräfte unterrichten nach dem Cisco-Curriculum in Deutschland
- Aktuell 23.000 Teilnehmer/innen in Deutschland, davon ca. 21.000 im Bereich CCNA
- NetAcad ist (ergänzender) Bestandteil in der dualen Berufsausbildung für IT-Berufe und Elektrotechniker /innen und findet Anwendung im Studium von Elektrotechniker/innen und Informatiker/innen



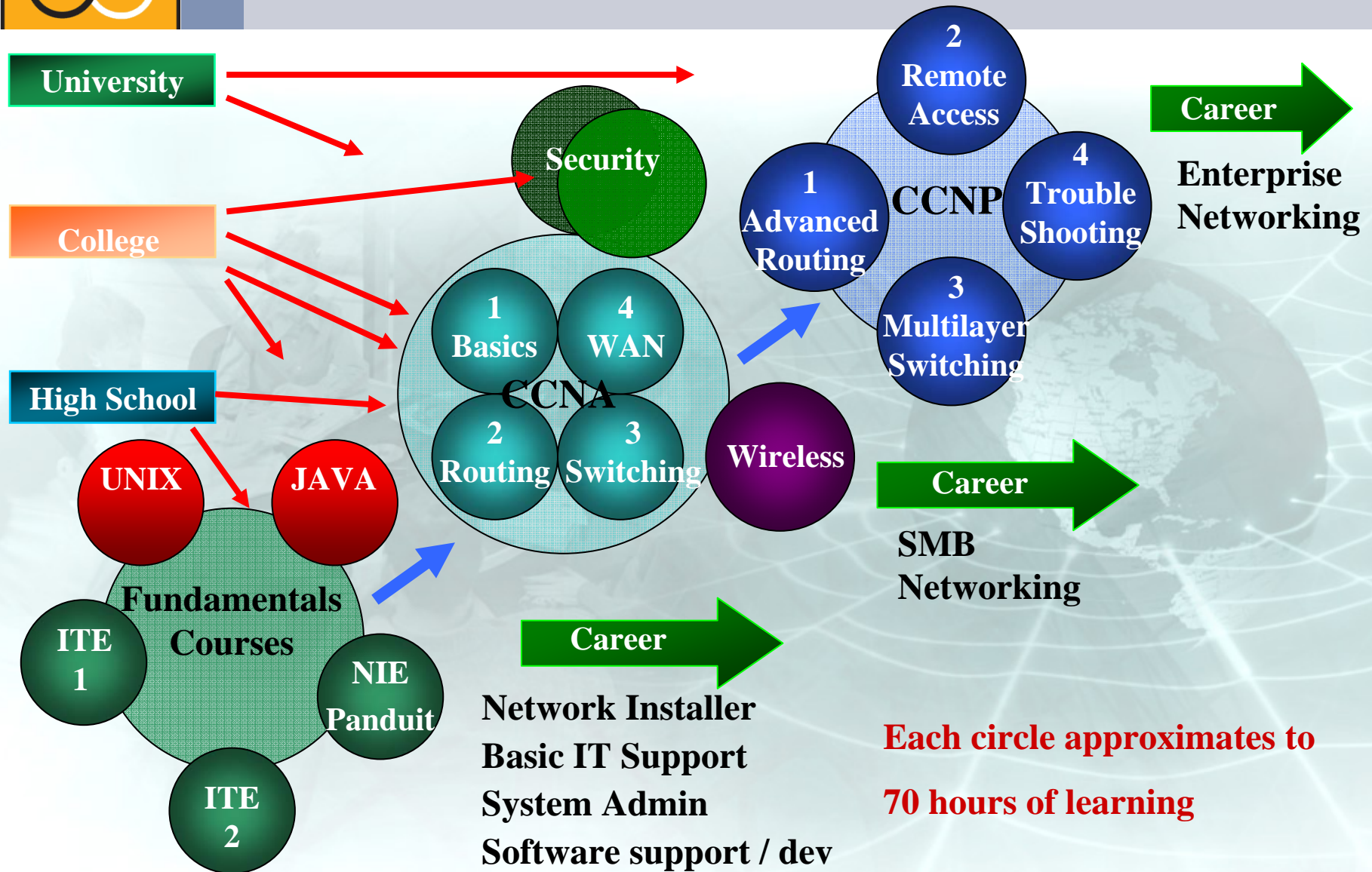
Numbers of NecAcad Activity

- In general, the numbers of academies and participating students are growing only in the countries of the emerging markets and Africa.
- Against that trend, the numbers for NetAcad in Germany are still quite positive.
- The numbers of academies and students are still increasing. Also the grade of student satisfaction has been improved.
- A problem is, that the number of new students is decreasing also in Germany.



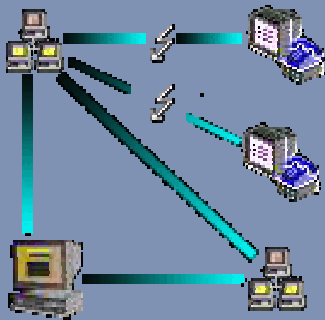


Curricula and Courses





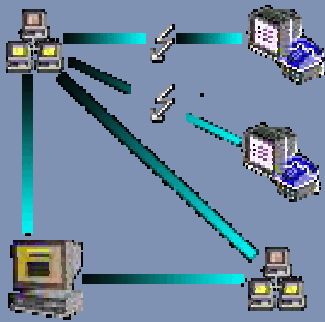
IP Tel – pilot release



- Pilot courses with 90 instructors across 22 countries worldwide with, overall, very positive feedback.
- Course to be most appropriate for students of higher education and university sector Academies.
- It should be stressed that this material is not a formal curriculum but a set of learning tool developed to compliment current course teaching.
- The IP Telephony learning package consists of lab exercises and some learning materials taken from Cisco sources. It requires a corresponding lab bundle which is available through resellers with the usual Academy discount.
- The learning materials account for approximately 40 hours of student activity and can be integrated easily into existing course teaching.



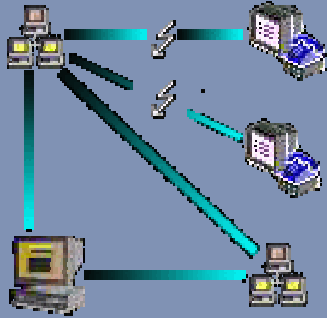
IP Tel – pilot release



- The materials currently posted in Tools section of Academy Connection, visible to IP Tel academies after application.
- **Optional (??)** Instructor Training to use the new resources. Strong discussion on CATC meeting in Vienna, now training is required.
- “We strongly advise academies” to take training to familiarise themselves with the course work and *demonstrate competence* with the skills activities.
- Trainings to be held with the support of the IP Tel Pilot Academies



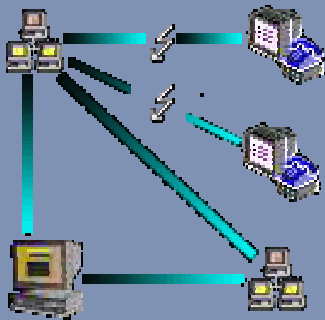
Network Security v2.0



- Network Security is a new course replacing ‘Fundamentals of Network Security’
- The complete Network Security v2.0 course consists of **two** parts:
 - Network Security (NS) 1 ~ 70 hours
 - Network Security (NS) 2 ~ 70 hours
- Both units need to be taken
- PIX and Router topics are divided equally between NS1 and NS2
- This is a University level course (post CCNA). NS is **not** seen as a ‘Fundamentals’ course.



Network Security v2.0 (cont.)

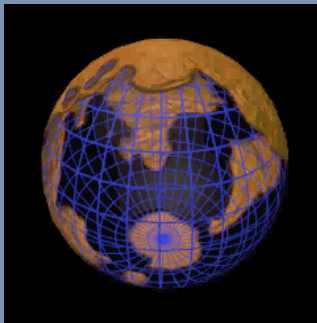


- New certification exams that consist of 2 from the 5 exams required for Cisco Certified Security Professional (CCSP) certification
 - SNRS (642-502) – Securing Network Switches and Routers
 - SNPA (642-522) – Securing Networks using the PIX Adaptive Security Appliance
- FNS Academies will not need new equipment for NS
 - 2600 family routers and 515 PIX are adequate
 - Some h/w upgrade **may** be necessary (RAM etc)
 - IOS and PIX-OS will need to be upgraded
- Instructor bridge training will be online organised with the parent academy



Academy Curriculum Development

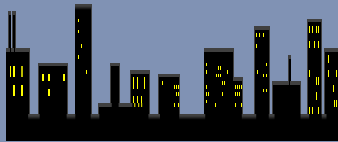
- Focus on IT and Networking specialists
- Key sectors University and Vocational college level
- Jobs focus – prepare students for jobs in the IT Industry
- Strong effort within curriculum and marketing teams
- You may well be contacted for your opinion and needs





Exam/Certification Changes

- The 640-801 CCNA German certification exam was released on Thursday, 2 March 2006.
- Rich Media Tasks Added to CCNA 4 English 801 Certification Practice Exam
- Some Questions in Final exam of the Orientation course changed
- CNS exams added in CCNA2 and CCNA4





Academy Bundle Changes

The changes being made are replacing older EOL equipment and will have little or no effect on price.

CCNA Standard Bundle

- 1841 replacing 1721

CCNA Standard Rackmountable

- There will be a new bundle the same but, 2801 replacing the 1760

CCNA Premium Bundle

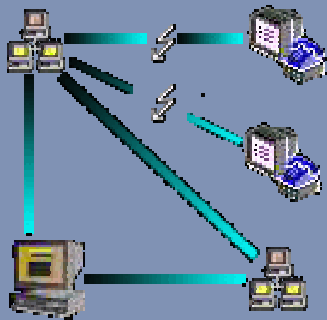
- 2811 replacing 2621 and 1841 replacing 2620

CCNP Standard Bundle

- 2811 replacing 2621 and 1841 replacing 2620

CCNP Switch Blocks

- 3960 replacing 3950





Last Headlines on AC



- Cisco Catalyst 2960 Series Intelligent Ethernet Switches have been added to the bundles for CCNA, CCNP, and Network Security.
- Curriculum Errata Lists Available on Academy Connection
- No More Adtran to the EU Starting July 2006. Please ask Ben Pammenter, Education Business Manager, www.skynetsystems.co.uk
- Java and UNIX Course Continuation after July 2006



Last Headlines on AC (cont.)

- Retirement Schedule for CCNA Bridge Courses:

On 20 January 2006, CCNA Bridge 1-4 v3.1
English

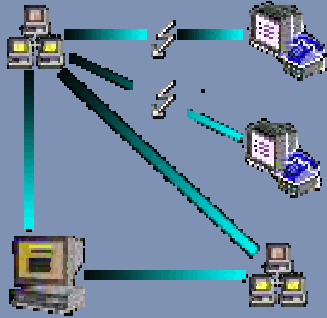
On 28 February 2006: CCNA Bridge 1-4 v3.1
German

- CCNA Instructor Fast Track v3 Released





Focus on Quality - Quality factors

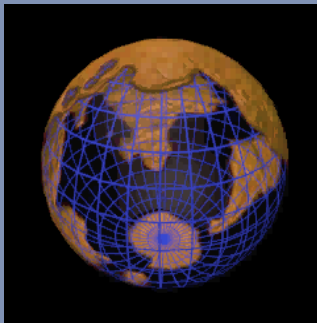


- All Academies must have trained Instructors
- All Academies must provide adequate operational equipment (with CSSP or valid support agreement)
- All students must have sufficient quality teaching and learning time - access to labs for at least 50% of the learning time
- Final Skills test and final online test should be proctored / invigilated by an instructor
- Support agreement should be in place
- Instructors should review AC and attend updating



BDL – CCNA and CCNP

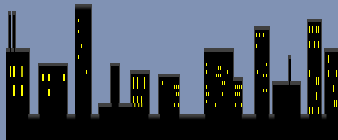
- BDL academies need AAM or TM approval
- Recommend Academy and Instructor(s) have successfully offered the class in the in-person environment first.
- Site must demonstrate understanding of what is required to teach and support distance learning
- Recommend Academy already has a distance education infrastructure and can assure training for Instructor(s) on effective teaching via that infrastructure.
- All courses have a blended component; at a minimum, a proctored online final exam. the in-person lab time component may vary as well as the environment for the final skills exam.





NETLAB AE

- New lab topologies that include "remote PC's".
Next step is creation of own lab topologies.
- NDG has installed a website that will allow Academies to advertise their willingness to share remote lab access with other Academies. There will be two sites;
 - 1) For those who have Netlab to share with other academies.
 - 2) For those who have donated equipment.
- The NETLAB administrator can create independent user *communities* to control pod access and confine instructor privileges to smaller groups.





CCNA Prep Center

www.cisco.com/go/prepcenter

- CCO account required

The screenshot shows the CCNA Prep Center website with a green header and a yellow 'Welcome' banner. Navigation links for 'Preferences', 'Bookmarks', 'Subscriptions', and 'Web Digest' are visible. The main content is organized into several sections:

- CCNA Practice Questions:** A list of links including 'Which CCNA Exam Training Path Should I Take?', 'KnowledgeNet/NETg', 'CCNA Prep Center Question of the Week', 'CCNA Practice Questions', 'Introduction to Cisco Networking Technologies (INTRO)', 'Interconnecting Cisco Networking Devices (ICND)', 'Cisco Exam Prep Center presented by Tech 2000', 'CCNA Resources from Cisco Learning Solutions Partners', and 'Exam Interface Tutorial'.
- Expert Advice:** Three columns of expert advice with profile pictures and names: 'CCNA Programs with Jerry Bush', 'CCNA Topics with Martin Benson', and 'Exam Preparation and Training with Trey McMahon of Element K'. Each entry has a 'NEW' tag.
- Games:** A 'Cisco Learning Game Trilogy' section with a 'Play Now!' button.
- Take the Prep Center Survey:** A section titled 'We Value Your Opinion' with a link to 'Please give us your feedback about the site' and a 'NEW' tag.
- CCNA Overview:** Links for 'CCNA Certification Information' and 'About the CCNA Prep Center'.
- CCNA Labs and Simulations:** A section with sub-sections for 'INTRO' (linking to 'Configuring the Cisco 2600 Router from KnowledgeNet/NETg') and 'ICND' (listing links for 'Free Remote Lab Exercise from NIL', 'Configuring VTP/VLANs from KnowledgeNet/NETg', 'Configuring RIP', 'Troubleshooting RIP Update Issues', 'Configuring an Ethernet Interface', 'Configuring Router Passwords', and 'Configuring a serial interface').
- What's New on the CCNA Prep Center:** A list of recent updates including 'Certifications Connect: How to Become a CCIE', 'Expert: CCNA Topics with Martin Benson', and 'Ask-the-Tutor'.
- CCNA: Ask-the-Tutor:** A section at the bottom with a link to 'Ask-the-Tutor'.

Huge resource, e.g:

- Practice Questions
- Expert Advice
- Ask cert questions
- Links to more resources
- Free labs and Sims
- Exam Prep
- Student Feedback
- Tools & Resources
- Games For Learning !!



Multicast: Instructor News

CISCO SYSTEMS
Multicast: Instructor News
Cisco Networking Academy Program

April 2006

Top Stories

Technology

IPT Case Study
Cutting edge lab experiment yields interesting results.

[Français](#) | [برعلا ءعلا](#)

Technology

How to Teach SNMP
One CATC shows you how.

[Français](#) | [برعلا ءعلا](#)

Technology

Techie Talk: The Dummies Guide To Routing Protocol
This issue - BGP.

[Français](#) | [برعلا ءعلا](#)

Also in this issue:

- PlanIT: the shape of things to come?
- Egypt goes mobile
- Competition: Answer this lab conundrum from German instructor Tom Meuser and pick up a stash of posters, pens and marketing goodies for your academy

Send **your** ideas for stories and problems for instructors to aidoris@cisco.com

Country Round-Up

Africa

Plan IT: the shape of things to come?

[Français](#) | [برعلا ءعلا](#)

UK

It's off to work we go in Leicester

France

Hospital's healthier knowledge of IT

[Français](#) | [برعلا ءعلا](#)

Israel

Neta Benefits: Building Community Bridges

Egypt

All aboard for a different kind of class

[Français](#) | [برعلا ءعلا](#)

Hungary

Wireless course is a model of cooperation

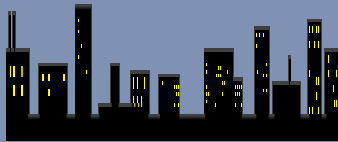
Competition

- Written by and for instructors
- Technology features
- Best practice & hints and tips
- 1st issue 7th April 2006
- Call for participation for the 2nd issue



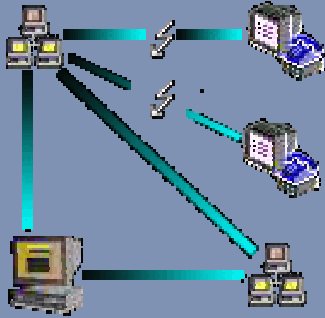
Team Changes - Europe and Emerging Markets

- (new) Director John Edwards
- Regional Manager Marcus Schwertel
Central and East Europe
- Area Manager Germany Carsten Johnson
- Technical Manager – Emerging Markets
EMEA – Michael Furminger





CATC staff in Germany



- Legal Main Contact + CCNA für Hochschulen:
Prof. Dr. Thomas Meuser, Krefeld
- CCNA für Schulen:
Manfred Wolf, Dillingen
- CCNA für Schulen:
Stefan Platzek, Berlin
- CCNP + Security:
Dirk Zimmermann, Rostock
- IT Essentials + Wireless:
Jörg Brodka, Essen
- Voice over IP:
Christoph Seifert u. Cristian Pape, Fulda